



### **CASE STUDY**

# Maximizing Property Value Through Strategic Energy Solutions

Strat Property Management Success Story

## The Challenge

Strat Property Management, Inc. (SPMI), a leader in commercial, self-storage, and multi-family real estate, faced a common dilemma in the industry. Despite realizing cost savings from previous solar deployments, they grappled with inconsistent supplier support and capital costs were up to 30% higher than market rates.

#### **VECKTA Solution**

SPMI turned to VECKTA for a comprehensive solution. In just 2 months, VECKTA conducted a thorough assessment of SPMI's 88 sites across California, Texas, and Colorado. This analysis pinpointed 13 high-potential sites in Southern California prime for rooftop solar and battery storage. Leveraging the VECKTA Marketplace, SPMI sourced four pre-qualified, high-quality bids for the 13-project portfolio. This market-driven approach ensured competitive pricing and top-tier solutions.

#### Outcome

The results of this collaboration were striking. SPMI is projected to save \$300,000 in the first year alone, with utility cost savings estimated at \$12.5 million over 25 years. The portfolio boasts an average IRR of 18% and a swift average payback period of 4.5 years, demonstrating the financial viability of strategic energy investments.

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