

WHITE PAPER 2023 WHITE PAPER 2023

The power grid of the last century is failing you. Join the energy revolution as VECKTA empowers wineries to disrupt the old way of doing things.

As a winery, the pressure is on to produce the best grapes and make the best wine. But amidst the chaos and excitement, it's important not to lose sight of the bigger picture. Energy management is a crucial part of ensuring that your winery runs smoothly, efficiently, and sustainably.

You dont want to be distracted from the harvest. But you are being forced to. Why? Energy utility rates rates are going up, costing you thousands of extra dollars a month. Power outages are also a real risk to your business.

Did you know PG&E's Summer 2023 Max Peak Rates are 34% higher than last summer?

Meanwhile, you want to do right by your customers. Those that fill up your tasting rooms, or become wine club members. You want to take care of your hard-working employees, your community, and leave a legacy that will be more sustainable.

You know your winery or agricultural site needs its own onsite energy system. But, you face a variety of challenges:

- What options are available in your region?
- How do you get started?
- Who can you trust for unbiased insight and information
- Where do you best spend your time and resources?
- What system will meet your needs and what will the benefits be?

VECKTA knows your winery operations and the harvest season takes priority. So how and where do you start?

Contact VECKTA and say you want onsite energy service options. VECKTA has a dedicated platform and expert team ready to work with you today.

We'll take into consideration your location, current resources and your budgetary requirements to help you determine the best options and approach.

What could your new onsite energy system look like?



SOLAR PANELS



GAS GENERATORS



WIND TURBINES



ELECTRIC VEHICLES



BATTERY ENERGY STORAGE



FUEL CELLS

Each renewable and hybrid energy solution has its own benefits and drawbacks, and VECKTA's team of experts in the PG&E region can help you find an onsite energy solution that meets your specific business needs.



A winery in Napa Valley is currently using:

\$100k monthly | \$1.2M annually

Their Utility is PG&E, which in the past 3 years has seen rates increase for C&I of around 13% annually!!!

Their goal in starting an energy project was to maximize savings, and achieve emissions reductions where possible:

We worked with the team to determine the optimal technology solution under the IRA guidelines of:

1.0 MW Solar (Ground Mount)

2.2 MW / 4.3 MWH
Battery

For a total savings of:

\$37k monthly | \$450K p.a.

Cashflow Positive - 4 years from the time they flip the switch on.

Lifetime energy savings > \$9M

Winery owners, it's time for a sustainable and profitable energy revolution revolution. VECKTA empowers you to break free from the old ways and revolutionize your business's power supply.

Right now, winery owners and operators have two options:

THE OLD WAY

- Use Google to contact several solar-only suppliers or get sold to by different supplier on a daily basis
- Request quotes, wait, hope, wait some more
- Quotes come back apples-tooranges, different solutions, contracts, timeframes and promises
- Don't know who to trust
- Seems too complex and you decide to just get back to running your business
- Another year passes and you waste hundreds of thousands more dollars on rising energy costs, backup diesel generators and lost product.

THE NEW WAY:

 Contact VECKTA and tell us you want an optimized energy solution. Then return to running your business.



FIND OUT IF VECKTA IS RIGHT FOR YOU

WHAT VECKTA DOES:

- Listen to your specific business needs
- Assess your site(s)
- Design the right energy solution considering all the available technologies in the market (solar, storage, electric vehicles, generators...)
- Share the financial and operational benefits that can be realized
- Get firm quotes from our ecosystem of thousands of vetted suppliers that match your specific needs
- Support you to compare apples - apples quotes and select the best solution
- Competitively and transparently source your tailored energy solution in a matter of weeks vs years.
- Spearhead your onsite energy implementation and independently monitor performance to ensure you get the best results.

WHAT WINERY OWNERS/ OPERATORS DO:

- Harvest your grapes and make the best wine
- Spend time with your customers
- Design new winery tours (to show off your new onsite energy equipment!)
- Plan onsite events knowing your power is secure and stable
- Market your wine as being sustainably produced
- Build a positive legacy



VECKTA is disrupting the old ways of supplying power to your business. We have a dedicated, unbiased team and a comprehensive platform that gives you access to unbiased information and optimized solutions.

MEET THE VECKTA TEAM

VECKTA offers customized energy solutions tailored to meet the specific needs of wineries. Whether you're a small, family-owned vineyard or a large-scale operation, our team of experts will work with you to design an energy plan that fits your unique requirements.

Trade your higher-cost, low-reliability services that your utility is providing you with for a solution that will cost you less and be more sustainable with a fully integrated onsite energy solution that will deliver the outcomes you deserve.

Our work is featured in Forbes, Yahoo Finance, and Marketwatch...and we were voted one of the best Cool Companies in San Diego for 2023!



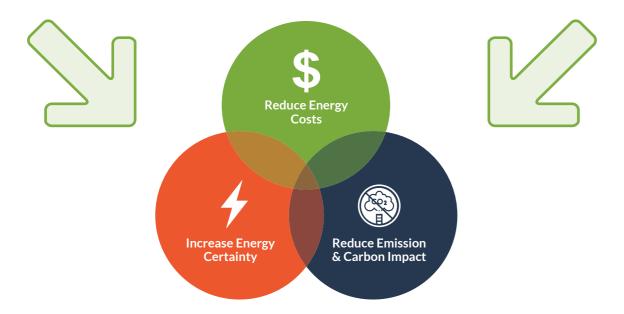
Forbes





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Winery Energy Goals: Your winery will fall into one or more of the following categories:



With VECKTA, wineries can expect to see significant cost savings on their energy bills, while also reducing their carbon footprint. VECKTA's Platform provides customized energy solutions that are tailored to meet the unique needs of each winery, ensuring maximum efficiency and effectiveness. So what are you waiting for? Your utility to raise your rates again? Or the power to go out, again?

LOCK IN LOWER COSTS FOR DECADES TO COME, AND FEEL GOOD KNOWING YOU:

- Have ensured your operation never suffers from another outage
- Are reducing your carbon emissions
- Can increase your commitment to sustainable operations
- Will break free from your utilities' grip!

At VECKTA we bring you service with a solution to a complicated problem. It's a comprehensive approach that combines energy management, sustainability, and profitability into one streamlined package. Our Platform is dedicated to helping wineries navigate the complex world of energy, from identifying the right solutions to implementing them seamlessly. We are your guide to the energy revolution!

Power your energy transformation today with VECKTA, and say goodbye to the aging power grid. And while you focus on running your winery, VECKTA will ensure you get more profitable and sustainable energy

VECKTA's Wineries:



DON'T LOSE POWER DURING HARVEST



DON'T RELY ON SOLAR ONLY



DON'T GET GOUGED BY YOUR UTILITY



DON'T BUY FROM THE LOUDEST SOLAR INSTALLER



DON'T SPEND A FORTUNE ON BACKUP GENERATORS

Contact VECKTA today and let them know you want an alternative to price gauging and unreliable services being offered by your utility today. Say hello to a brighter, more profitable and sustainable future.

$CKT\Lambda$ Scan the code to learn more